



Disaster Recovery Tintri DR Storage/Cybersecurity 100TB Storage

New Location Bicoastal Redundancy	Client Location Monthly Recurring Charges (MRC)	Client Location Equipment Purchase Costs	WHOA.com Secure Cloud
			100 TB @ \$70/TB
			1st Month FREE
Rack & Power, tier 4 data center only	\$1,500	\$5,000	
Tier 1 Bandwidth, x 2 providers w/cross connects	\$1,800		
Travel, cabling, misc		\$1,500	
Switches		\$2,500	
Compute Power for 24 VM's			
VM Ware Licenses (24 VMs require 9 hosts)			
Palo Alto Security Hardware (main/protect)		\$30,000	
Palo Alto Security Subscription/Maintenance	\$167		
Tintri 120 TB Storage Unit		\$175,000	\$7,000
Employee Cost - Maintenance/Management	\$5,000		
ISO 27001/PCI/HIPAA Certifications	\$2,000		
Total	\$10,467	\$214,000	\$7,000
36 month Total Expense	\$590,812		\$245,000
Grand Total Monthly Expense (36 month amortization)	\$16,411		\$6,806
		% Savings vs Colocation	58.5%
		\$ Savings vs Colocation	\$345,812

*WDC - includes IP's/Firewall/Load Balancer/Bandwidth/Support

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